



TREASURER REPORT

**Fiscal Year to Date
As of December 31, 2021**

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ACCOUNTANTS' COMPILATION REPORT

Board of Directors
Central Coast Community Energy

Management is responsible for the accompanying financial statements of Central Coast Community Energy (a California Joint Powers Authority) which comprise the statement of net position as of December 31, 2021, and the related statement of revenues, expenses, and changes in net position, and the statement of cash flows for the period then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Central Coast Community Energy's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

Maher Accountancy

San Rafael, CA
February 1, 2022

CENTRAL COAST COMMUNITY ENERGY
STATEMENT OF NET POSITION
As of December 31, 2021

ASSETS

Current assets	
Cash and cash equivalents	\$ 171,340,316
Accounts receivable, net of allowance	35,015,575
Accrued revenue	15,020,630
Other receivables	2,001,105
Prepaid expenses	58,399
Deposits	2,190,750
Restricted cash	294,000
Total current assets	<u>225,920,775</u>
Noncurrent assets	
Capital assets, net of depreciation	305,964
Deposits	79,280
Total noncurrent assets	<u>385,244</u>
Total assets	<u>226,306,019</u>

LIABILITIES

Current liabilities	
Accrued cost of electricity	26,430,020
Accounts payable	931,669
Other accrued liabilities	958,667
Customer rebate liabilities	306,185
User taxes and energy surcharges due to other governments	1,354,005
Total current liabilities	<u>29,980,546</u>
Noncurrent liabilities	
Security deposits - energy suppliers	9,131,250
Total noncurrent liabilities	<u>9,131,250</u>
Total liabilities	<u>39,111,796</u>

NET POSITION

Investment in capital assets	305,964
Restricted for security collateral	294,000
Unrestricted	186,594,259
Total net position	<u>\$ 187,194,223</u>

CENTRAL COAST COMMUNITY ENERGY
STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION
Three Months Ended December 31, 2021

OPERATING REVENUES

Electricity sales, net	\$	73,224,105
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OPERATING EXPENSES

Cost of electricity		71,395,361
Contract services		2,075,573
Staff compensation		1,666,202
General and administration		957,867
Depreciation		22,977
Total operating expenses		76,117,980
Operating income		(2,893,875)

NONOPERATING REVENUES (EXPENSES)

Interest income		99,639
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CHANGE IN NET POSITION

		(2,794,236)
Net position at beginning of period		189,988,459
Net position at end of period	\$	187,194,223

CENTRAL COAST COMMUNITY ENERGY

STATEMENT OF CASH FLOWS Three Months Ended December 31, 2021

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from customers	\$ 82,018,494
Receipts from suppliers and energy settlements	18,357,991
Payments to suppliers for electricity	(82,221,874)
Payments for other goods and services	(3,135,919)
Payments for staff compensation	(1,674,706)
Payments of taxes and energy surcharges to other governments	(1,547,932)
Net cash provided by operating activities	<u>11,796,054</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Interest income received	<u>99,639</u>
Net change in cash and cash equivalents	11,895,693
Cash and cash equivalents at beginning of year	<u>159,738,623</u>
Cash and cash equivalents at end of period	<u><u>\$ 171,634,316</u></u>

Reconciliation to the Statement of Net Position

Cash and cash equivalents (unrestricted)	\$ 171,340,316
Restricted cash	<u>294,000</u>
Cash and cash equivalents	<u><u>\$ 171,634,316</u></u>

CENTRAL COAST COMMUNITY ENERGY
STATEMENT OF CASH FLOWS (continued)
Three Months Ended December 31, 2021

**RECONCILIATION OF OPERATING INCOME TO NET
CASH PROVIDED BY OPERATING ACTIVITIES**

Operating income	\$ (2,893,875)
Adjustments to reconcile operating income to net cash provided by operating activities	
Depreciation expense	22,977
Revenue adjusted for allowance for uncollectible accounts	926,888
(Increase) decrease in:	
Accounts receivable	1,433,836
Accrued revenue	4,990,467
Energy settlements receivable	7,856,108
Other receivables	(1,081,776)
Prepaid expenses	1,479,794
Deposits	(528,067)
Increase (decrease) in:	
Accrued cost of electricity	(2,219,404)
Accounts payable	(300,049)
Other accrued liabilities	113,890
Customer rebate liabilities	(106)
User taxes and energy surcharges due to other governments	(104,629)
Security deposits - energy suppliers	2,100,000
Net cash provided by operating activities	<u>\$ 11,796,054</u>



ACCOUNTANTS' COMPILATION REPORT

Board of Directors
Central Coast Community Energy

Management is responsible for the accompanying special purpose statement of Central Coast Community Energy (a California Joint Powers Authority) which comprise the budgetary comparison schedule for the period ended December 31, 2021, and for determining that the budgetary basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any assurance on this special purpose budgetary comparison statement.

The special purpose statement is prepared in accordance with the budgetary basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. This report is intended for the information of the Board of Directors of the Authority.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Central Coast Community Energy's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

Maher Accountancy

San Rafael, CA
February 1, 2022

**CENTRAL COAST COMMUNITY ENERGY
BUDGETARY COMPARISON SCHEDULE
Three Months Ended December 31, 2021**

	2021/22 YTD Budget	2021/22 YTD Actual	2021/22 YTD Budget Variance (Under) Over	2021/22 YTD Actual / Budget %	2021/22 Annual Budget	2021/22 Budget Remaining	2021/22 Budget Remaining / Budget %
REVENUES AND OTHER SOURCES							
Electricity sales	\$ 72,431,000	\$ 74,234,908	\$ 1,803,908	102%	\$ 359,103,000	\$ 284,868,092	79%
Less bill credit	-	-	-	0%	(3,085,000)	(3,085,000)	100%
Less uncollectible accounts	(905,000)	(926,888)	(21,888)	102%	(4,489,000)	(3,562,112)	79%
Investment and miscellaneous income	129,000	99,639	(29,361)	77%	516,000	416,361	81%
Total revenues and other sources	<u>71,655,000</u>	<u>73,407,659</u>	<u>1,752,659</u>	<u>102%</u>	<u>352,045,000</u>	<u>278,637,341</u>	<u>79%</u>
EXPENDITURES AND OTHER USES							
Current Expenditures							
Cost of energy	79,267,000	71,469,630	(7,797,370)	90%	326,335,000	254,865,370	78%
Energy programs (incentives and grants)	3,303,000	640,632	(2,662,368)	19%	12,270,000	11,629,368	95%
Data manager	939,000	887,843	(51,157)	95%	3,774,000	2,886,157	76%
Utility service fees	502,000	455,449	(46,551)	91%	1,893,000	1,437,551	76%
Staffing	2,309,000	1,666,202	(642,798)	72%	9,244,000	7,577,798	82%
Professional services	419,000	145,048	(273,952)	35%	1,393,000	1,247,952	90%
Legal services	267,000	279,200	12,200	105%	1,037,000	757,800	73%
Marketing and customer enrollment	313,000	233,764	(79,236)	75%	943,000	709,236	75%
Other general & administration	430,000	401,150	(28,850)	93%	1,625,000	1,223,850	75%
Total current expenditures	<u>87,749,000</u>	<u>76,178,918</u>	<u>(11,570,082)</u>	<u>87%</u>	<u>358,514,000</u>	<u>282,335,082</u>	<u>79%</u>
Other Uses							
Capital outlay	26,000	-	(26,000)	0%	114,000	114,000	100%
Uninterruptible Power Supply expenditures	700,000	-	(700,000)	0%	2,800,000	2,800,000	100%
Total other uses	<u>726,000</u>	<u>-</u>	<u>(726,000)</u>	<u>0%</u>	<u>2,914,000</u>	<u>2,914,000</u>	
Total Expenditures and Other Uses	<u>88,475,000</u>	<u>76,178,918</u>	<u>(12,296,082)</u>	<u>86%</u>	<u>361,428,000</u>	<u>285,249,082</u>	<u>79%</u>
Surplus (Deficit)	<u>\$ (16,820,000)</u>	<u>\$ (2,771,259)</u>	<u>\$ 14,048,741</u>		<u>\$ (9,383,000)</u>	<u>\$ (6,611,741)</u>	<u>70%</u>

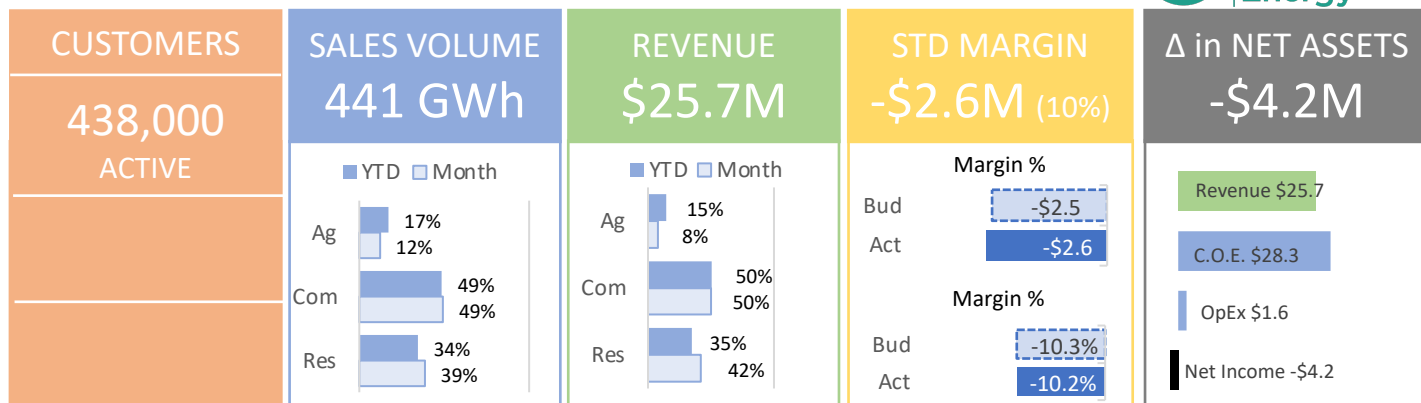
CENTRAL COAST COMMUNITY ENERGY
BUDGET RECONCILIATION TO STATEMENT OF
REVENUES, EXPENSES AND CHANGES IN NET POSITION
Three Months Ended December 31, 2021

CCA Program Surplus/(Deficit) per budgetary comparison schedule:	\$ (2,771,259)
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position:	
Subtract depreciation expense	<u>(22,977)</u>
Change in Net Position	<u><u>\$ (2,794,236)</u></u>

CENTRAL COAST COMMUNITY ENERGY
Budget Commentary for significant items
October 1, 2021 through December 31, 2021

Budget Item	YTD Variance	Comment
Electric Sales Revenue	2.5%	Sales revenue includes revenues actually billed to customers as well as estimated customer usage during the reporting period that is not yet billed.
Cost of Energy	(9.8%)	Currently there is positive. Variances in this category are typically due to (1) timing difference between projected and actual REC deliveries, (2) variance from actual to anticipated market prices, and (3) variance from actual to expected volume used by customers.
Staffing	(27.8%)	Staffing expenses are under budget due to the timing of new hires.
Professional Services	(65.4%)	This category includes accounting, IT, technical and other consultants.
Legal Costs	4.6%	This category includes outside legal costs for regulatory and energy procurement needs.
Marketing and customer enrollment	(25.3%)	Variance is mostly due to the lower than anticipated costs of recent customer enrollments.
Data Management Services	(5.4%)	These fees non-discretionary and are charged on a per customer basis.
Utility Service Fees	(9.3%)	These are PG&E and SCE fees charged on a per customer basis.
Other General & Administrative	(6.7%)	This category includes occupancy costs, industry membership dues, and other general and administrative costs.
Energy and Related Programs	(80.6%)	Programs expenses have generally been delayed until future periods

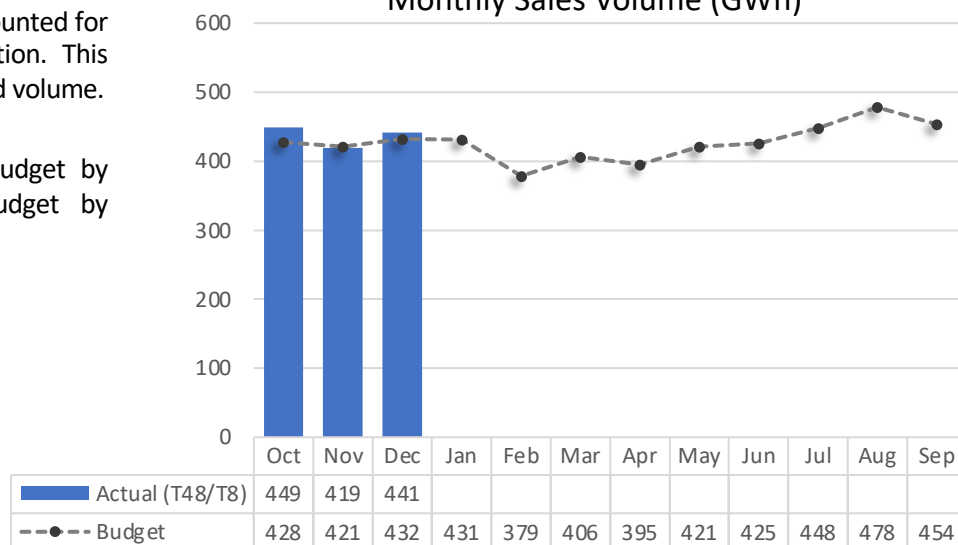
Financial Dashboard: December 2021



December revenue of \$25.7M accounted for 441 GWh in net retail consumption. This comes in 9 GWh ahead of budgeted volume.

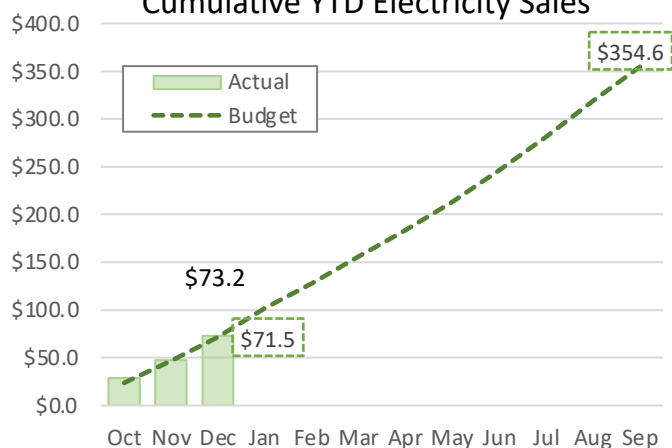
Our YTD Revenue is ahead of budget by \$1.7M, and margin exceeds budget by \$9.5M for the year.

Monthly Sales Volume (GWh)

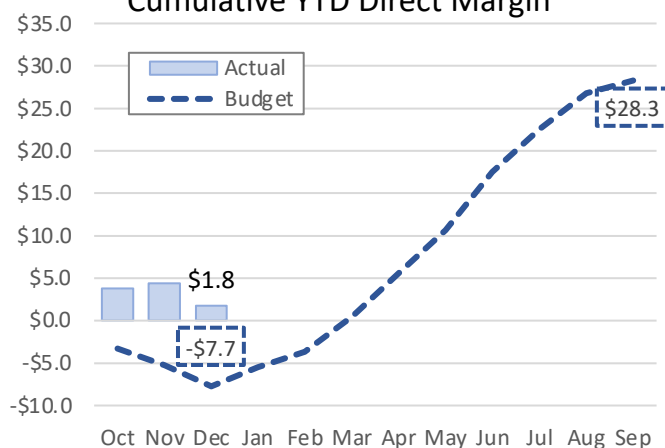


Fiscal Year Electricity Sales are \$1.7M above budget, Margin dollars are \$9.5M above budget.

Cumulative YTD Electricity Sales



Cumulative YTD Direct Margin



Data Definitions:

CUSTOMERS: From GridX invoice.

REPORTED / SALES VOLUME: Best available estimate of actual meter volume. Currently based on GridX T+8 SQMD Report and T+48 when available.

REVENUE: Total Operating Revenue, net of uncollectible, (excludes Miscellaneous and Interest income).

NON-OP REV: Other uses, primarily Interest Income

ELECTRICITY SALES: Sales from electricity (net of uncollectible).

STD MARGIN: Electricity Sales less cost of energy (Forecasting & scheduling included in Cost of Energy to match budget)

ACTUAL: Same as sales volume above

BUDGET: Volumes from FY21/22 budget

CENTRAL COAST COMMUNITY ENERGY
Investment Summary
October 1, 2021 through December 31, 2021

Return of Investments	<u>YTD</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>
<i>Money Market and other Interest Earning Accounts</i>	\$ 99,639	\$ 34,009	\$ 33,104	\$ 32,526									
<i>Funds Invested - Average Balance</i>	\$ 170,609,000	\$ 178,052,000	\$ 172,266,000										
<i>Average APY</i>		0.24%	0.22%	0.23%									

CENTRAL COAST COMMUNITY ENERGY
Accounts Receivable Aging Report
As of December 31, 2021

		DAYS				
		0-30	31-60	61-90	90-120	Over 120
Accounts Receivable, net	Total					
	35,016,000	26,871,000	2,630,000	1,807,000	1,868,000	1,840,000
Period %	100%	77%	8%	5%	5%	5%