



TREASURER REPORT

Fiscal Year to Date
As of March 31, 2024

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ACCOUNTANTS' COMPILATION REPORT

Board of Directors
Central Coast Community Energy

Management is responsible for the accompanying financial statements of Central Coast Community Energy (a California Joint Powers Authority) which comprise the statement of net position as of March 31, 2024, and the related statement of revenues, expenses, and changes in net position, and the statement of cash flows for the period then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Central Coast Community Energy's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

MAHER ACCOUNTANCY

San Rafael, CA
April 22, 2024

CENTRAL COAST COMMUNITY ENERGY
STATEMENT OF NET POSITION
As of March 31, 2024

ASSETS

Current assets	
Cash and cash equivalents - unrestricted	\$ 208,991,220
Accounts receivable, net of allowance	31,649,506
Accrued revenue	27,334,306
Other receivables	1,202,718
Loan receivable	188,951
Prepaid expenses	10,572,107
Deposits	18,172,227
Cash - restricted	294,000
Investments	59,486,056
Total current assets	357,891,091
Noncurrent assets	
Deposits	23,182
Loan receivable	1,425,882
Lease asset, net of amortization	1,258,647
Land	898,658
Capital assets, net of depreciation and amortization	1,894,733
Total noncurrent assets	5,501,102
Total assets	363,392,193

LIABILITIES

Current liabilities	
Accrued cost of electricity	37,407,546
Accounts payable	931,732
Other accrued liabilities	1,378,107
User taxes and energy surcharges due to other governments	1,863,408
Lease liability	312,662
Total current liabilities	41,893,455
Noncurrent liabilities	
Security deposits - energy suppliers	30,931,720
Lease liability	1,007,514
Total noncurrent liabilities	31,939,234
Total liabilities	73,832,689

NET POSITION

Net investment in capital assets	2,731,862
Restricted for security collateral	294,000
Unrestricted	286,533,642
Total net position	\$ 289,559,504

CENTRAL COAST COMMUNITY ENERGY

STATEMENT OF REVENUES, EXPENSES

AND CHANGES IN NET POSITION

Six Months Ended March 31, 2024

OPERATING REVENUES

Electricity sales, net	\$ 248,888,138
Other income	58,340
Total operating revenues	<u>248,946,478</u>

OPERATING EXPENSES

Cost of electricity	193,881,912
Contract services	5,411,914
Staff compensation	3,656,745
Other operating expenses	799,291
Program incentives	3,310,357
Depreciation and amortization	284,675
Total operating expenses	<u>207,344,894</u>
Operating income (loss)	41,601,584

NONOPERATING REVENUES (EXPENSES)

Interest and investment returns	6,124,197
Interest and financing costs	(37,602)
Nonoperating revenues (expenses)	<u>6,086,595</u>

CHANGE IN NET POSITION

	47,688,179
Net position at beginning of period	<u>241,871,325</u>
Net position at end of period	<u>\$ 289,559,504</u>

CENTRAL COAST COMMUNITY ENERGY

STATEMENT OF CASH FLOWS Six Months Ended March 31, 2024

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from customers	\$ 252,075,475
Other operating receipts	58,340
Receipts of deposits and collateral	9,040,228
Payments to suppliers for electricity	(212,185,543)
Payments of deposits and collateral	(20,043,921)
Payments for other goods and services	(7,162,626)
Payments for program incentives	(3,997,165)
Payments of staff compensation	(3,592,678)
Payments of taxes and energy surcharges to other governments	(4,434,085)
Net cash provided by operating activities	<u>9,758,025</u>

CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES

Interest and related expense payments	<u>(5,944)</u>
Net cash provided by non-capital financing activities	<u>(5,944)</u>

CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Payments of lease liability	(178,855)
Payments to acquire capital assets	<u>(2,348,660)</u>
Net cash provided (used) by capital and related financing activities	<u>(2,527,515)</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Investment income received	5,389,793
Proceeds from investment sales	70,495,114
Principal payments received of loan receivable	93,165
Purchase of investments	<u>(69,951,287)</u>
Net cash provided (used) by investing activities	<u>6,026,785</u>

Net change in cash and cash equivalents	13,251,351
Cash and cash equivalents at beginning of year	<u>196,033,869</u>
Cash and cash equivalents at end of period	<u>\$ 209,285,220</u>

Reconciliation to the Statement of Net Position

Cash and cash equivalents - unrestricted	\$ 208,991,220
Cash - restricted	<u>294,000</u>
Cash and cash equivalents	<u>\$ 209,285,220</u>

CENTRAL COAST COMMUNITY ENERGY
STATEMENT OF CASH FLOWS (continued)
Six Months Ended March 31, 2024

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED BY OPERATING ACTIVITIES

Operating income (loss)	\$ 41,601,584
Adjustments to reconcile operating income (loss) to net cash provided by operating activities	
Depreciation and amortization expense	284,675
(Increase) decrease in:	
Accounts receivable, net of allowance	1,109,769
Accrued revenue	(2,469,200)
Other receivables	3,020,933
Prepaid expenses	(10,191,896)
Deposits	(11,678,133)
Increase (decrease) in:	
Accrued cost of electricity	(11,514,930)
Accounts payable	(1,825,204)
Other accrued liabilities	636,306
User taxes and energy surcharges due to other governments	109,681
Security deposits - energy suppliers	674,440
Net cash provided by operating activities	<u>\$ 9,758,025</u>



ACCOUNTANTS' COMPILATION REPORT

Board of Directors
Central Coast Community Energy

Management is responsible for the accompanying special purpose statements of Central Coast Community Energy (a California Joint Powers Authority) which comprise the budgetary comparison schedule and a supplemental budgetary comparison schedule for the periods ended March 31, 2024, and for determining that the budgetary basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any assurance on this special purpose budgetary comparison statement.

The special purpose statement is prepared in accordance with the budgetary basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. This report is intended for the information of the Board of Directors of the Authority.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Central Coast Community Energy's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

Maher Accountancy

San Rafael, CA
April 22, 2024

CENTRAL COAST COMMUNITY ENERGY
BUDGETARY COMPARISON SCHEDULE
Current Month and Six Months Ended March 31, 2024

	Current Month				Year-To-Date				Annual	
			Variance fav. (unfav.)				Variance fav. (unfav.)		Annual Budget	Annual Budget Less Actual YTD
	Actual	Budget	\$ Variance	% Variance	Actual	Budget	\$ Variance	% Variance		
REVENUES AND OTHER SOURCES										
Electricity sales	\$ 41,145,300	\$ 47,289,000	\$ (6,143,700)	-13%	\$ 252,244,141	\$ 276,394,000	\$ (24,149,859)	91%	\$ 563,933,447	\$ 311,689,306
Uncollectible accounts	(547,232)	(625,000)	77,768	-12%	(3,356,003)	(3,750,000)	393,997	89%	(7,500,000)	(4,143,997)
Electricity sales, net	40,598,068	46,664,000	(6,065,932)	-13%	248,888,138	272,644,000	(23,755,862)	91%	556,433,447	307,545,309
Investment and miscellaneous income	1,033,908	533,000	500,908	94%	6,182,537	3,200,000	2,982,537	193%	6,400,000	217,463
Total revenues and other sources	<u>41,631,976</u>	<u>47,197,000</u>	<u>(5,565,024)</u>	<u>-12%</u>	<u>255,070,675</u>	<u>275,844,000</u>	<u>(20,773,325)</u>	<u>92%</u>	<u>562,833,447</u>	<u>307,762,772</u>
EXPENDITURES AND OTHER USES										
Current Expenditures										
Cost of energy	33,641,355	37,997,000	4,355,645	11%	194,125,425	184,485,000	9,640,425	105%	520,297,514	326,172,089
Salaries and benefits	609,168	795,000	185,832	23%	3,656,745	4,769,000	(1,112,255)	77%	9,537,076	5,880,331
Services and supplies	1,458,510	2,750,000	1,291,490	47%	9,747,525	16,499,000	(6,751,475)	59%	32,998,857	23,251,332
Total current expenditures	<u>35,709,033</u>	<u>41,542,000</u>	<u>5,832,967</u>	<u>14%</u>	<u>207,529,695</u>	<u>205,753,000</u>	<u>1,776,695</u>	<u>101%</u>	<u>562,833,447</u>	<u>355,303,752</u>
Surplus (deficit)	<u>\$ 5,922,943</u>	<u>\$ 5,655,000</u>	<u>\$ 267,943</u>	<u>5%</u>	<u>\$ 47,540,980</u>	<u>\$ 70,091,000</u>	<u>\$ (22,550,020)</u>	<u>-32%</u>	<u>\$ -</u>	<u>\$ (47,540,980)</u>

CENTRAL COAST COMMUNITY ENERGY
Budget Commentary for significant items
October 1, 2023 through March 31, 2024

Budget Item	YTD Variance	Comment
Electric Sales Revenue	(8.7%)	Sales revenue includes revenues actually billed to customers as well as estimated customer usage during the reporting period that is not yet billed.
Cost of Energy	5.2%	Variances in this category are typically due to (1) timing difference between projected and actual REC deliveries, (2) variance from actual to anticipated market prices, and (3) variance from actual to expected volume used by customers. Cost of energy includes scheduling coordinator fees for budget purposes only.
Staffing	(23.3%)	Staffing expenses are under budget due to the timing of new hires.
Professional Services	(62.0%)	This category includes accounting, IT, technical and other consultants.
Legal Costs	(26.9%)	This category includes outside legal costs for regulatory and energy procurement needs.
Marketing and customer enrollment	(47.8%)	Variance is mostly due to the lower than anticipated costs of recent customer enrollments.
Data Management Services	(0.3%)	These fees non-discretionary and are charged on a per customer basis.
Utility Service Fees	2.0%	These are PG&E and SCE fees charged on a per customer basis.
Other General & Administrative	(47.5%)	This category includes occupancy costs, industry membership dues, and other general and administrative costs.
Energy and Related Programs	(52.2%)	Programs expenses have generally been delayed until future periods

Financial Dashboard: March 2024



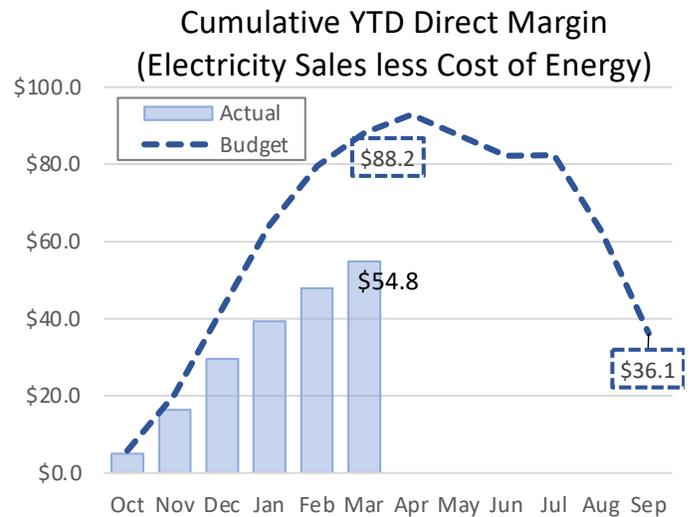
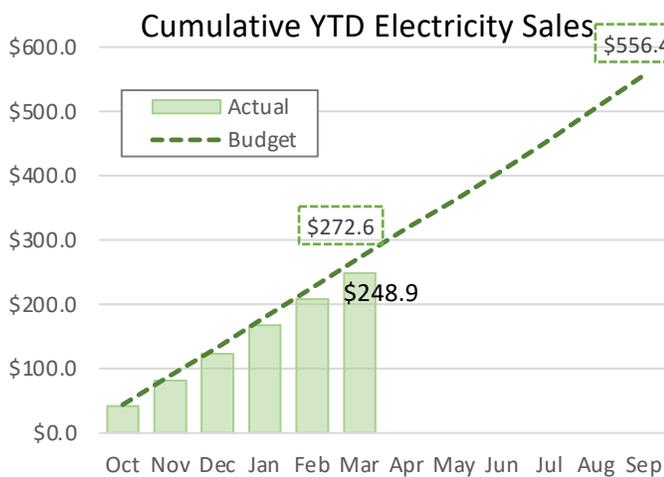
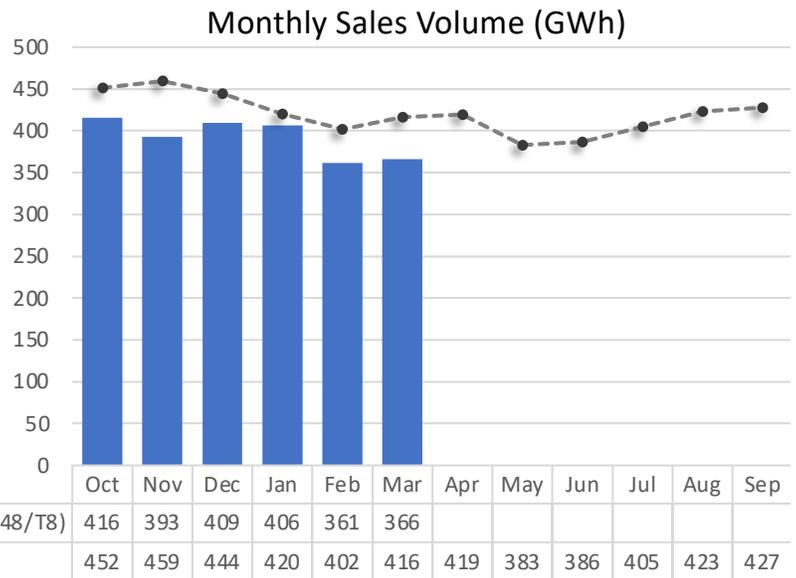
CUSTOMERS	SALES VOLUME	REVENUE	STD MARGIN	Δ in NET ASSETS																																
456,000 ACTIVE	366 GWh	\$41.6M	\$8.7M (19%)	\$6.0M																																
	<p>■ YTD ■ Month</p> <table border="1"> <tr><th>Category</th><th>YTD</th><th>Month</th></tr> <tr><td>Ag</td><td>13%</td><td>9%</td></tr> <tr><td>Com</td><td>47%</td><td>49%</td></tr> <tr><td>Res</td><td>40%</td><td>42%</td></tr> </table>	Category	YTD	Month	Ag	13%	9%	Com	47%	49%	Res	40%	42%	<p>■ YTD ■ Month</p> <table border="1"> <tr><th>Category</th><th>YTD</th><th>Month</th></tr> <tr><td>Ag</td><td>11%</td><td>8%</td></tr> <tr><td>Com</td><td>45%</td><td>46%</td></tr> <tr><td>Res</td><td>44%</td><td>46%</td></tr> </table>	Category	YTD	Month	Ag	11%	8%	Com	45%	46%	Res	44%	46%	<p>Margin \$</p> <table border="1"> <tr><td>Bud</td><td>\$8.7</td></tr> <tr><td>Act</td><td>\$7.0</td></tr> </table> <p>Margin %</p> <table border="1"> <tr><td>Bud</td><td>18.6%</td></tr> <tr><td>Act</td><td>17.2%</td></tr> </table>	Bud	\$8.7	Act	\$7.0	Bud	18.6%	Act	17.2%	<p>Revenue \$41.6</p> <p>C.O.E. \$33.6</p> <p>OpEx \$2.0</p> <p>Net Income \$6.0</p>
Category	YTD	Month																																		
Ag	13%	9%																																		
Com	47%	49%																																		
Res	40%	42%																																		
Category	YTD	Month																																		
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Bud	\$8.7																																			
Act	\$7.0																																			
Bud	18.6%																																			
Act	17.2%																																			

March revenue of \$41.6M accounts for 466 GWh in net retail consumption, 50 GWh below budget.

YTD Electricity revenue is \$249M compared to budget of \$273M. YTD Direct Margin (defined as Electricity Sales less Cost of Energy) of \$54.8M is below budget by \$33.4M.

The chart to the right shows volume comparison to budgeted volume.

The charts below display cumulative revenue and margin \$ vs budget.



Data Definitions:

- CUSTOMERS: Count of active customers from Calpine.
- REPORTED / SALES VOLUME: Best available estimate of actual meter volume. Currently based on T+8 SQMD Report and T+48 when available.
- REVENUE: Total Operating Revenue, net of uncollectible, (excludes Interest income).
- ELECTRICITY SALES: Sales from electricity (net of uncollectible).
- STD MARGIN: Electricity Sales less cost of energy (Forecasting & scheduling included in Cost of Energy to match budget)
- ACTUAL: Same as sales volume above
- BUDGET: Volumes from FY23/24 budget

CENTRAL COAST COMMUNITY ENERGY
Investment Summary
October 1, 2023 through March 31, 2024

Return of Investments	<u>YTD</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>
CASH AND CASH EQUIVALENTS													
River City Bank - Money Market and other Interest Earning Accounts													
<i>Funds Invested - Average Balance</i>		\$ 127,068,814	\$ 109,380,169	\$ 100,067,132	\$ 99,091,003	\$ 93,511,093	\$ 94,499,949						
<i>Gains/Losses/Interest</i>	\$ 2,011,727	\$ 382,898	328,802.57	339,891.42	331,259.57	297,736.65	331,138.61						
<i>Average APY</i>		3.62%	3.61%	4.08%	4.01%	3.82%	4.20%						
INVESTMENTS													
River City Bank - Treasury-indexed products													
<i>Funds Invested - Average Balance</i>		\$ 40,000,000	\$ 50,000,000	\$ 40,000,000	\$ 40,000,000	\$ 30,000,000	\$ 30,000,000						
<i>Gains/Losses/Interest</i>	\$ 1,143,481	178,385.54	213,485.85	236,035.13	205,868.28	193,103.80	116,602.81						
<i>Average APY</i>		5.35%	5.12%	7.08%	6.18%	7.72%	4.66%						
RBC GAM / Principal Financial/ Schwab/ Chase/Fidelity													
<i>Funds Invested - Average Balance</i>		\$ 89,306,054	\$ 94,745,123	\$ 110,223,316	\$ 115,699,944	\$ 136,141,272	\$ 136,685,421						
<i>Gains/Losses/Interest</i>	\$ 2,756,607	375,490.63	434,211.19	478,991.16	480,276.43	442,147.15	545,490.84						
<i>Average APY</i>		5.05%	5.50%	5.21%	4.98%	3.90%	4.79%						

CENTRAL COAST COMMUNITY ENERGY
Summary of Accounts Receivable, Net of Bad Debt Allowance
As of March 31, 2024

<u>Current</u>	<u>0 - 30 Days</u>	<u>31 - 60 Days</u>	<u>61 - 90 Days</u>	<u>> 91 Days</u>	<u>A/R Balance</u>
\$ 18,211,266	\$ 10,873,783	\$ 2,631,399	\$ 680,034	\$ (746,976)	\$ 31,649,506