



TREASURER REPORT

**Fiscal Year to Date
As of September 30, 2024**

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ACCOUNTANTS' COMPILATION REPORT

Board of Directors
Central Coast Community Energy

Management is responsible for the accompanying financial statements of Central Coast Community Energy (a California Joint Powers Authority) which comprise the statement of net position as of September 30, 2024, and the related statement of revenues, expenses, and changes in net position, and the statement of cash flows for the period then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, conclusion, nor provide any assurance on these financial statements.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Central Coast Community Energy's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

Maher Accountancy

San Rafael, CA
November 26, 2024

CENTRAL COAST COMMUNITY ENERGY
STATEMENT OF NET POSITION
As of September 30, 2024

ASSETS

Current assets	
Cash and cash equivalents	\$ 150,539,681
Accounts receivable, net of allowance	44,437,895
Accrued revenue	30,948,530
Other receivables	6,363,531
Investments	59,553,542
Prepaid expenses	1,829,224
Deposits	11,559,276
Loan receivable	190,718
Total current assets	305,422,397
Noncurrent assets	
Investments	16,642,673
Deposits	23,182
Loan receivable	1,330,079
Capital assets, net of depreciation and amortization	3,817,033
Total noncurrent assets	21,812,967
Total assets	327,235,364

LIABILITIES

Current liabilities	
Accrued cost of electricity	76,773,246
Accounts payable	4,864,146
Due to broker	12,035,076
Other accrued liabilities	800,930
User taxes and energy surcharges due to other governments	1,977,148
Security deposits - energy suppliers	1,149,299
Lease liability	325,259
Total current liabilities	97,925,104
Noncurrent liabilities	
Security deposits - energy suppliers	10,303,125
Lease liability	841,692
Total noncurrent liabilities	11,144,817
Total liabilities	109,069,921

NET POSITION

Net investment in capital assets	2,650,082
Unrestricted	215,515,361
Total net position	\$ 218,165,443

CENTRAL COAST COMMUNITY ENERGY
STATEMENT OF REVENUES, EXPENSES
AND CHANGES IN NET POSITION
Year Ended September 30, 2024

OPERATING REVENUES	
Electricity sales, net	\$ 544,358,419
Other income	98,215
Total operating revenues	544,456,634
 OPERATING EXPENSES	
Cost of electricity	547,248,240
Contract services	13,387,839
Staff compensation	7,830,528
Other operating expenses	1,695,758
Program incentives	10,248,121
Depreciation and amortization	585,758
Total operating expenses	580,996,244
Operating income (loss)	(36,539,610)
 NONOPERATING REVENUES (EXPENSES)	
Investment income	12,893,661
Interest and financing costs	(59,933)
Nonoperating revenues (expenses)	12,833,728
 CHANGE IN NET POSITION	
Net position at beginning of period	(23,705,882)
Net position at end of period	\$ 241,871,325
	\$ 218,165,443

CENTRAL COAST COMMUNITY ENERGY

STATEMENT OF CASH FLOWS Year Ended September 30, 2024

CASH FLOWS FROM OPERATING ACTIVITIES

Receipts from customers	\$ 536,022,766
Other operating receipts	23,814,719
Receipts of deposits and collateral	49,873,965
Payments to suppliers for electricity	(550,573,743)
Payments of deposits and collateral	(69,256,483)
Payments for other goods and services	(15,088,564)
Payments for program incentives	(8,250,194)
Payments of staff compensation	(7,654,438)
Payments of taxes and energy surcharges to other governments	(9,199,968)
Net cash provided by operating activities	<u>(50,311,940)</u>

CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES

Payments of lease liability	(360,354)
Payments to acquire capital assets	<u>(2,413,580)</u>
Net cash provided (used) by capital and related financing activities	<u>(2,773,934)</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Investment income received	10,981,615
Proceeds from investment sales	127,312,461
Principal payments received of loan receivable	187,201
Purchase of investments	<u>(130,889,591)</u>
Net cash provided (used) by investing activities	<u>7,591,686</u>

Net change in cash and cash equivalents	(45,494,188)
Cash and cash equivalents at beginning of year	<u>196,033,869</u>
Cash and cash equivalents at end of period	<u>\$ 150,539,681</u>

CENTRAL COAST COMMUNITY ENERGY
STATEMENT OF CASH FLOWS (continued)
Year Ended September 30, 2024

RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED BY OPERATING ACTIVITIES

Operating income (loss)	\$ (36,539,610)
Adjustments to reconcile operating income (loss) to net cash provided by operating activities	
Depreciation and amortization expense	585,758
(Increase) decrease in:	
Accounts receivable, net of allowance	(11,678,620)
Accrued revenue	(6,083,425)
Other receivables	(1,775,892)
Prepaid expenses	(1,449,013)
Deposits	(4,805,654)
Increase (decrease) in:	
Accrued cost of electricity	27,850,770
Accounts payable	2,106,052
Other accrued liabilities	59,129
User taxes and energy surcharges due to other governments	223,421
Security deposits - energy suppliers	(18,804,856)
Net cash provided by operating activities	\$ (50,311,940)

NONCASH INVESTING CAPITAL AND FINANCING ACTIVITIES

Unrealized appreciation and timing differences in investment income	\$ 1,912,046
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ACCOUNTANTS' COMPILATION REPORT

Board of Directors
Central Coast Community Energy

Management is responsible for the accompanying special purpose statements of Central Coast Community Energy (a California Joint Powers Authority) which comprise the budgetary comparison schedule for the periods ended September 30, 2024, and for determining that the budgetary basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the accompanying statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any assurance on this special purpose budgetary comparison statement.

The special purpose statement is prepared in accordance with the budgetary basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. This report is intended for the information of the Board of Directors of the Authority.

Management has elected to omit substantially all of the note disclosures required by accounting principles generally accepted in the United States of America in these interim financial statements. Central Coast Community Energy's annual audited financial statements include the note disclosures omitted from these interim statements. If the omitted disclosures were included in these financial statements, they might influence the user's conclusions about the Authority's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to the Authority because we performed certain accounting services that impaired our independence.

Maher Accountancy

San Rafael, CA
November 26, 2024

CENTRAL COAST COMMUNITY ENERGY
BUDGETARY COMPARISON SCHEDULE
Current Month and Year Ended September 30, 2024

	Current Month				Year-To-Date				Annual	
	Actual	Budget	Favorable (unfavorable)		Actual	Budget	Favorable (unfavorable)		Budget	Annual Budget Less Actual YTD
			Amount	%			Amount	%		
REVENUES AND OTHER SOURCES										
Electricity sales	\$ 49,442,948	\$ 51,386,828	\$ (1,943,880)	-4%	\$ 543,806,598	\$ 563,933,447	\$ (20,126,849)	96%	\$ 563,933,447	\$ 20,126,849
Uncollectible accounts	7,126,858	(625,000)	7,751,858	-1240%	551,821	(7,500,000)	8,051,821	-7%	(7,500,000)	(8,051,821)
Electricity sales, net	56,569,806	50,761,828	5,807,978	11%	544,358,419	556,433,447	(12,075,028)	98%	556,433,447	12,075,028
Investment and miscellaneous income	2,231,492	533,000	1,698,492	319%	12,991,876	6,400,000	6,591,876	203%	6,400,000	(6,591,876)
Total revenues and other sources	58,801,298	51,294,828	7,506,470	15%	557,350,295	562,833,447	(5,483,152)	99%	562,833,447	5,483,152
EXPENDITURES AND OTHER USES										
Current Expenditures										
Cost of energy	94,239,267	77,293,336	(16,945,931)	-22%	548,776,152	520,297,514	(28,478,638)	105%	520,297,514	(28,478,638)
Salaries and benefits	769,615	794,756	25,141	3%	7,830,528	9,537,076	1,706,548	82%	9,537,076	1,706,548
Services and supplies	4,476,913	2,749,908	(1,727,005)	-63%	24,749,921	32,998,857	8,248,936	75%	32,998,857	8,248,936
Total current expenditures	99,485,795	80,838,000	(18,647,795)	-23%	581,356,601	562,833,447	(18,523,154)	103%	562,833,447	(18,523,154)
Surplus (deficit)	\$ (40,684,497)	\$ (29,543,172)	\$ (11,141,325)	38%	\$ (24,006,306)	\$ -	\$ (24,006,306)		\$ -	\$ 24,006,306

**CENTRAL COAST COMMUNITY ENERGY
BUDGET RECONCILIATION TO STATEMENT OF
REVENUES, EXPENSES AND CHANGES IN NET POSITION
Year Ended September 30, 2024**

CCA Program surplus/(deficit) per budgetary comparison schedule:	\$ (24,006,306)
Adjustments needed to reconcile to the changes in net position in the Statement of Revenues, Expenses and Changes in Net Position:	
Add back GASB 87 lease amortization not in operating budget	<u>300,424</u>
Change in Net Position	<u><u>\$ (23,705,882)</u></u>

CENTRAL COAST COMMUNITY ENERGY
Budget Commentary for significant items
October 1, 2023 through September 30, 2024

Budget Item	YTD Variance	Comment
Electric Sales Revenue	(3.6%)	Sales revenue includes revenues actually billed to customers as well as estimated customer usage during the reporting period that is not yet billed.
Cost of Energy	5.5%	Variances in this category are typically due to (1) timing difference between projected and actual REC deliveries, (2) variance from actual to anticipated market prices, and (3) variance from actual to expected volume used by customers. Cost of energy includes scheduling coordinator fees for budget purposes only.
Staffing	(17.9%)	Staffing expenses are under budget due to the timing of new hires.
Professional Services	(56.3%)	This category includes accounting, IT, technical and other consultants.
Legal Costs	(20.9%)	This category includes outside legal costs for regulatory and energy procurement needs.
Marketing and customer enrollment	37.4%	Variance is mostly due to the lower than anticipated costs of recent customer enrollments.
Data Management Services	3.5%	These fees non-discretionary and are charged on a per customer basis.
Utility Service Fees	(3.2%)	These are PG&E and SCE fees charged on a per customer basis.
Other General & Administrative	(45.4%)	This category includes occupancy costs, industry membership dues, and other general and administrative costs.
Energy and Related Programs	(25.0%)	Programs expenses have generally been delayed until future periods

Financial Dashboard: September 2024



CUSTOMERS	SALES VOLUME	REVENUE	STD MARGIN	Δ in NET ASSETS
460,000 ACTIVE	402 GWh	\$58.8M	-\$26.5M (-67%)	-\$40.7M
	<p>YTD Month</p> <p>Ag: 17% (YTD) vs 23% (Month)</p> <p>Com: 47% (YTD) vs 47% (Month)</p> <p>Res: 36% (YTD) vs 30% (Month)</p>	<p>YTD Month</p> <p>Ag: 15% (YTD) vs 21% (Month)</p> <p>Com: 45% (YTD) vs 47% (Month)</p> <p>Res: 39% (YTD) vs 33% (Month)</p>	<p>Margin \$</p> <p>Bud: -\$26.5</p> <p>Act: -\$37.7</p> <p>Margin %</p> <p>Bud: -52.3%</p> <p>Act: -66.6%</p>	<p>Revenue \$58.8</p> <p>C.O.E. \$94.2</p> <p>OpEx \$5.2</p> <p>Net Income -\$40.7</p>

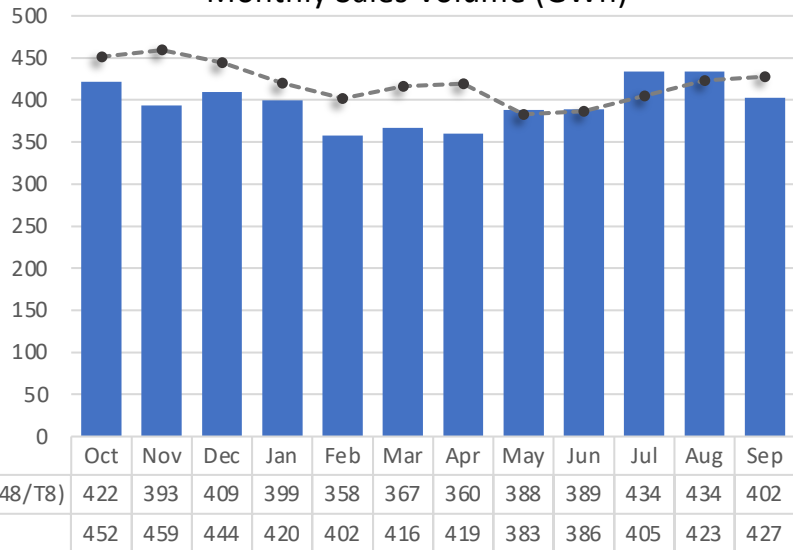
September revenue of \$58.8M accounts for 402 GWh in net retail consumption, 25 GWh below budget.

YTD Electricity revenue is \$544M compared to budget of \$556M. YTD Direct Margin (defined as Electricity Sales less Cost of Energy) of -\$4.4M is below budget by \$40.1M driven by year-end REC and RA activity.

The chart to the right shows volume comparison to budgeted volume.

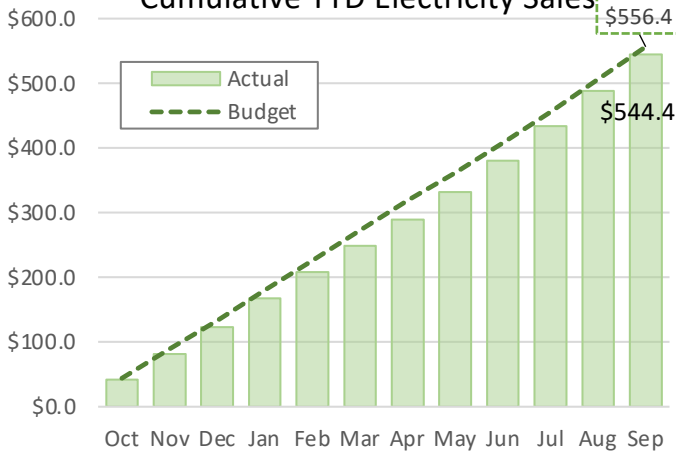
The charts below display cumulative revenue and margin \$ vs budget.

Monthly Sales Volume (GWh)

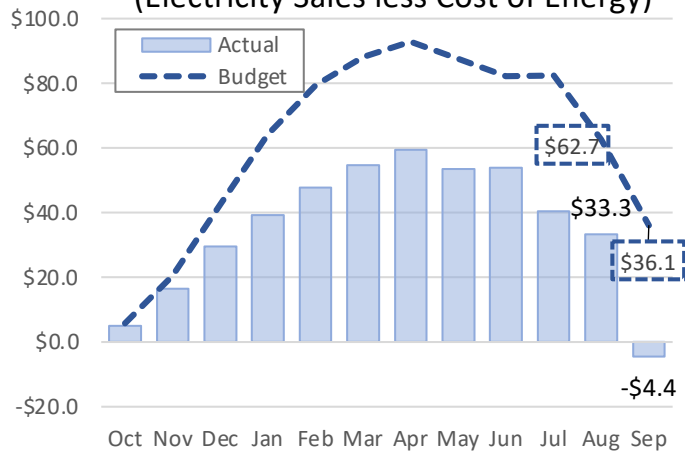


Legend	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Actual (T48/T8)	422	393	409	399	358	367	360	388	389	434	434	402
Budget	452	459	444	420	402	416	419	383	386	405	423	427

Cumulative YTD Electricity Sales



Cumulative YTD Direct Margin (Electricity Sales less Cost of Energy)



Data Definitions:

- CUSTOMERS: Count of active customers from Calpine.
- REPORTED / SALES VOLUME: Best available estimate of actual meter volume. Currently based on T+8 SQMD Report and T+48 when available.
- REVENUE: Total Operating Revenue, net of uncollectible, (excludes Interest income).
- ELECTRICITY SALES: Sales from electricity (net of uncollectible).
- STD MARGIN: Electricity Sales less cost of energy (Forecasting & scheduling included in Cost of Energy to match budget)
- ACTUAL: Same as sales volume above
- BUDGET: Volumes from FY23/24 budget

CENTRAL COAST COMMUNITY ENERGY
Investment Summary
October 1, 2023 through September 30, 2024

Return of Investments	<u>YTD</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>
CASH AND CASH EQUIVALENTS													
River City Bank/ Chase - Money Market and other Interest Earning Accounts													
<i>Funds Invested - Average Balance</i>		\$ 132,319,400	\$ 114,651,102	\$ 105,356,390	\$ 104,396,252	\$ 103,895,294	\$ 136,670,988	\$ 89,128,674	\$ 103,094,923	\$ 99,733,192	\$ 89,388,999	\$ 83,847,645	\$ 73,284,021
<i>Gains/Losses/Interest</i>	\$ 4,143,997	\$ 406,536	345,045.39	356,733.82	348,153.12	328,669.77	467,310.22	292,100.83	359,957.02	342,604.48	323,544.31	306,632.12	266,709.39
<i>Average APY</i>		3.69%	3.61%	4.06%	4.00%	3.80%	4.10%	3.93%	4.19%	4.12%	4.34%	4.39%	4.37%
INVESTMENTS													
River City Bank - Treasury-indexed products													
<i>Funds Invested - Average Balance</i>		\$ 40,000,000	\$ 50,000,000	\$ 40,000,000	\$ 40,000,000	\$ 30,000,000	\$ 30,000,000	\$ 20,000,000	\$ 6,700,000	\$ -	\$ -	\$ -	\$ -
<i>Gains/Losses/Interest</i>	\$ 1,277,633	178,385.54	213,485.85	236,035.13	205,868.28	193,103.80	116,602.81	103,270.38	30,881.04	-	-	-	-
<i>Average APY</i>		5.35%	5.12%	7.08%	6.18%	7.72%	4.66%	6.20%	5.53%				
RBC GAM / Principal Financial/ Schwab/Fidelity													
<i>Funds Invested - Average Balance</i>		\$ 84,038,064	\$ 89,456,032	\$ 104,918,181	\$ 110,378,734	\$ 109,851,410	\$ 85,196,666	\$ 102,094,893	\$ 116,668,316	\$ 123,250,987	\$ 123,914,223	\$ 124,555,241	\$ 125,120,028
<i>Gains/Losses/Interest</i>	\$ 6,246,237	351,852.83	417,968.37	462,148.76	463,382.88	411,214.03	409,319.23	398,176.83	488,291.25	481,788.55	572,560.60	582,989.80	1,206,544.05
<i>Average APY</i>		5.02%	5.61%	5.29%	5.04%	4.49%	5.77%	4.68%	5.02%	4.69%	5.54%	5.62%	11.57%

CENTRAL COAST COMMUNITY ENERGY
Summary of Accounts Receivable, Net of Bad Debt Allowance
As of September 30, 2024

<u>Current</u>	<u>0 - 30 Days</u>	<u>31 - 60 Days</u>	<u>61 - 90 Days</u>	<u>> 91 Days</u>	<u>A/R Balance</u>
\$ 22,224,514	\$ 14,532,503	\$ 1,960,212	\$ 735,615	\$ 4,985,051	\$ 44,437,895